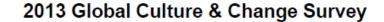


# Manage your culture before it starts managing yourself

## Culture becomes a priority on leadership agenda

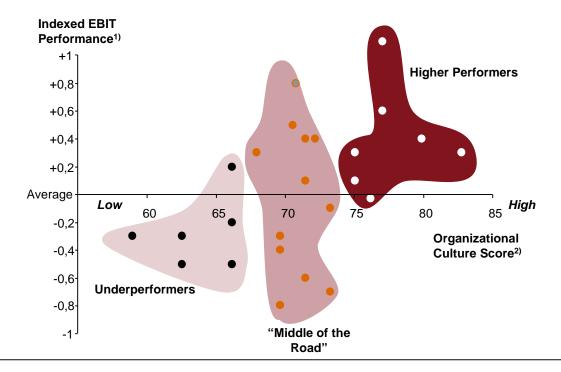


#### 2017 Global Culture Survey



## Studies show that culture correlates with high performance

Relation between results of an organizational culture analysis and company peer performance

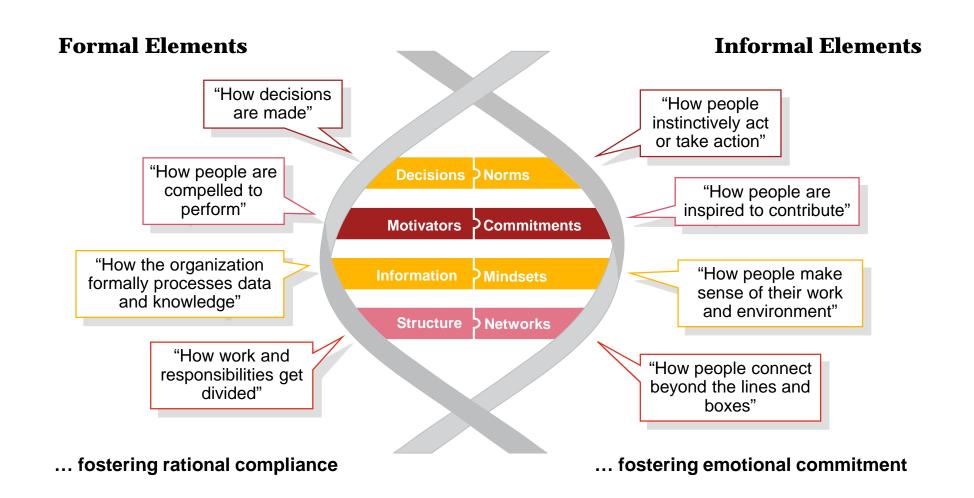


**Organizational Culture Score** is calculated by analyzing and scoring each company against 10 different cultural dimensions, including Corporate Social Responsibility and Customer Focus. A company's comprehensive performance against all criteria is summed up resulting in an overall score scaled from 0 to 100

<sup>1)</sup> Company Performance relative to EuroStoxx Sectorindex. Result >0 means outperformance. Considered time interval: 10 years

<sup>2)</sup> Results of an analysis of company values performance, researched jointly by Bertelsmann foundation and Booz & Company

## Organizational DNA Framework



"The only thing of real importance that leaders do is to create and manage culture. If you do not manage culture, it manages you, and you may not even be aware of the extent to which this is happening."

Edgar Schein

